

DANIEL MCINTOSH

Shareholder & Chair,
Real Estate

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Destined to become a lawyer, Dan is a Central Florida native surrounded by more than a handful of lawyers among his relatives – including his dad who was the City Attorney for a number of Central Florida cities and public entities, siblings, cousins, in-laws, and even children. But first Dan wanted to explore the ski slopes of the “wild west” after attending Duke University and before returning to his southern roots to attend the University of Florida Law School. While in college, Dan worked in high-end retail and as a roddman on a survey crew. With this surveying experience behind him, Dan ultimately found his passion in real estate law.

With a focus on business trends, Dan has successfully guided some of the most recognizable Central Florida companies through multi-site, multi-jurisdictional real estate acquisitions, financings, and dispositions. He advises clients on acquisition, leasing and financing, title review and survey analysis, environmental issues and zoning, with attention to every detail of these transactions – from document preparation, review of title commitments, endorsements and coverages, surveys, and closing statements, and all the negotiating and documentation in between. Clients include owners and lenders of shopping centers, retail stores, restaurants, gasoline and convenience stores, golf courses, ski resorts, hotels, and condominium properties.

In addition, Dan has negotiated and closed hundreds of high end residential transactions on sites throughout the southeast.

As a real estate leader in the firm, Dan’s mission has included building and mentoring efficient teams committed to the clients’ business success, echoed in his commitment to his community. A resident of Winter Park for many years, Dan has served in leadership roles on many civic, church, and charitable boards. A graduate and long-time participant in the Winter Park Chamber of Commerce Leadership Program, Dan served as its alumni association president, wrote its initial by-laws, and was a recipient of its Winter Park Chamber of Commerce Community Leader Award. His leadership role on the Winter Park Library Board is helping to bring the City’s vision of a new library and events center to life

in Martin Luther King Park. Dan is also a past president of the Orlando Shakespeare Theater and has been a member of its Board for over 20 years.

ADMISSIONS

- The Florida Bar, 1985
- U.S. District Court, Middle District of Florida

EDUCATION

- University of Florida Levin College of Law (J.D., 1985)
- Duke University (B.A., cum laude, 1981)

COMMUNITY ACTIVITIES

- Winter Park Library Board of Trustees (2014 – Present), President, Past VP, Executive Committee, Governance Committee Chairperson, Development Committee Chairperson, Executive Director Search Committee Chairperson
- Orlando Shakespeare Theater, Board of Directors, Past President, Executive Committee, Finance Committee, Nominating Committee Chairperson
- Duke University Central Florida Alumni Admissions Advisory Committee, Chairperson
- Duke University Alumni Association of Central Florida
- Winter Park Chamber of Commerce, 2011 Community Leader Award
- Winter Park Chamber of Commerce, past member of the Board of Directors
- Winter Park Chamber of Commerce Leadership Alumni Association, Board of Directors
- City of Winter Park Code Enforcement Board, 2013 - 2019
- City of Winter Park Board of Adjustment, past Chairperson
- Leadership Winter Park, Class III
- Trinity Preparatory School, Key Council
- All Saints Episcopal Church, Chalice Minister, Teacher, Outreach Commission, Human Resources Committee, Senior Warden, Treasurer, Finance Committee, and Rector Search Committee
- Meritas Law Firms Worldwide, Finance Committee Member, Leadership Institute
- United Arts Central Florida, Board of Directors - 2009 -2011

RECOGNITION

- Martindale-Hubbell Rating: AV
- Listed in Best Lawyers in America 2010-2022
- Recognized as "Florida Legal Elite" 2011-2012, 2014-2017 by Florida Trend Magazine
- Selected for inclusion in 2012-2019 Florida Super Lawyers

PROFESSIONAL CERTIFICATIONS & MEMBERSHIPS

- American Bar Association

- The Florida Bar
- Orange County Bar Association
- Seminole County Bar Association
- Florida Land Title Association
- Meritas Leadership Institute, 2006-2007

REPRESENTATIVE TRANSACTIONS

- Built a \$2.5-billion-dollar portfolio for a financial group to invest in senior housing and medical office buildings
- Built a number of multi-million dollar restaurant loan and sale/leaseback portfolios which were included in mortgage backed programs.
- Represented the purchaser of a \$130,000,000 multi-site shopping center acquisition.
- Represented the sellers and purchasers of multi-million dollar residences throughout the Southeast
- Represented the seller of over 400 franchise restaurant locations throughout the U.S.
- Served as counsel to the borrower in Lake County's issuance of \$126,340,000 of Retirement Facility Revenue bonds (Lakeside at Waterman Village Project), with bond proceeds used to finance the cost of refinancing existing debt and constructing an expansion at the existing retirement community in Mt. Dora, Fla.

ARTICLES

- [Dan McIntosh Comments on How Law Firms Are Adjusting to COVID-19](#)
- [Dan McIntosh Talks Marketing and Business Development Strategies with LMA's Professional Advocacy Working Group](#)

NEWS

- [Developer Behind the AREA15 Immersive Retail Experience in Las Vegas Buys Land in Orlando](#), GrowthSpotter, January 5, 2022